

NEWS RELEASE

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Alfa Laval receives – for the second time – the 'Prix d'Excellence' for successful business development in France

Alfa Laval – a world leader in heat transfer, centrifugal separation and fluid handling – has once again received the prestigious "Prix d'Excellence" from the French-Swedish Chamber of Commerce for its dedicated focus on innovation and long-term commitment in the French market.

The annual award 'Prix d'Excellence', given to Swedish companies since 1989, will be handed over to Alfa Laval during a ceremony on November 27, in presence of the Swedish Ambassador Veronika Wand-Danielsson and the French Ambassador in Sweden David Cvach, together with representatives from the French and Swedish economic, cultural and political society.

Alfa Laval receives the prize due to its long-term history in the country, its dedicated focus on innovation and its investments in development, production and R&D of energy efficient products and solutions.

"It is a great honour for us to receive this prize for the second time for our long-term and dedicated presence in France," says Tom Erixon, President and CEO of the Alfa Laval Group. "We can conclude that France is both an important market for us and a valuable R&D base to develop tomorrow's sustainable solutions within the energy efficiency area. France is one of our Top 10 markets and during the years we have built up close relationships with both local and international customers. We look forward to continuing our successful collaboration over the years to come."

Alfa Laval established a sales company in France already in 1907. Today around 850 people are employed in the country and spread over six entities: one sales company and five manufacturing units of which two are R&D centres and one is a welded competence centre – all three with a focus on energy efficiency solutions based on compact heat exchangers.

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In 2016, the order intake in Alfa Laval France was about 1.1 billion SEK, corresponding to around 3% of the Alfa Laval Group. Alfa Laval invests more than 2.3% of its turnover in R&D each year, of which 7.5% in France.

Did you know that... the first time Alfa Laval received the award "Prix d'Excellence" was in 2006 – and the company shares the honour of the prize with other big Swedish industrial companies such as Scania, Securitas and Axis Communication?

About Alfa Laval

Alfa Laval is a leading global provider of specialized products and engineering solutions based on its key technologies of heat transfer, separation and fluid handling.

The company's equipment, systems and services are dedicated to assisting customers in optimizing the performance of their processes. The solutions help them to heat, cool, separate and transport products in industries that produce food and beverages, chemicals and petrochemicals, pharmaceuticals, starch, sugar and ethanol.

Alfa Laval's products are also used in power plants, aboard ships, oil and gas exploration, in the mechanical engineering industry, in the mining industry and for wastewater treatment, as well as for comfort climate and refrigeration applications.

Alfa Laval's worldwide organization works closely with customers in nearly 100 countries to help them stay ahead in the global arena. Alfa Laval is listed on Nasdaq OMX, and, in 2016, posted annual sales of about SEK 35.6 billion (approx. 3.77 billion Euros). The company has about 17 000 employees.

www.alfalaval.com

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